

# STATE OF NEW JERSEY

Board of Public Utilities 44 South Clinton Avenue, 9<sup>th</sup> Floor Post Office Box 350 Trenton, New Jersey 08625-0350 www.nj.gov/bpu/

IN THE MATTER OF THE PETITION OF NEW JERSEY ORDER

AMERICAN WATER COMPANY, INC. FOR APPROVAL OF EXPANSION OF ITS FINANCING PROGRAM ORDER

INVOLVING THE REFINANCING OF EXISTING LONG OF TERM DEBT AND THE ISSUANCE OF NEW LONG-ORDER

TERM DEBT THROUGH DECEMBER 31, 2021 DOCKET NO. WF21030650

#### Parties of Record:

**Stephanie A. Brand, Esq.**, **Director**, New Jersey Division of Rate Counsel **Stephen Bishop**, **Director Corporate Counsel**, New Jersey-American Water Company, Inc.

#### BY THE BOARD:

New Jersey-American Water Company, Inc. ("Petitioner", "Company" or "New Jersey-American Water"), a public utility of the State of New Jersey, by a petition ("Petition") filed March 15, 2021 requested authority pursuant to N.J.S.A. 48:3-7 and 48:3-9 and N.J.A.C. 14:1-5.9 to:

- (1) Issue and sell up to \$55,000,000 in long term debt in one or more offerings from time to time, not later than December 31, 2021, in addition to the \$776,472,550 in long term debt authorized by the 2019 Financing Order<sup>1</sup>, consisting of one or more series of first mortgage bonds, notes, other bonds or other evidences of indebtedness, whether secured or unsecured, fixed rate or variable, tax-exempt or taxable (collectively, "Long-Term Debt");
- (2) Execute and deliver one or more series of supplemental mortgage indentures, loan agreements, notes, and such other documents; and
- (3) Take such actions as Petitioner determines may be necessary or desirable in connection with any of the foregoing.

<sup>1</sup> I/M/O Petition of New Jersey-American Water Company, Inc. for Approval of a Financing Program Involving the Refinancing of Existing Long Term Debt and the Issuance of New Long Term Debt through December 31, 2021, BPU Docket No. WF18121333 (Mar. 19, 2019).

New Jersey-American Water intends to use the net proceeds from its issuance of Long-Term Debt to (a) provide funds for the Company's ongoing utility plant construction program, (b) refinance outstanding Long-Term Debt of New Jersey-American Water as such debt matures or is retired or can be replaced by lower-cost issues, (c) repay short-term debt incurred in connection with New Jersey-American Water's ongoing capital construction program, (d) provide capital for potential acquisitions, and (e) pay certain issuance costs related to the proposed financings.

Pursuant to the Petition, the Company contemplates that the issuance of Long-Term Debt could fall into several categories: (a) secured or unsecured, tax-exempt or taxable securities issuances in conjunction with issuances by the New Jersey Economic Development Authority ("EDA") to the extent that New Jersey-American Water has qualifying projects and such loans are approved by the EDA; (b) secured or unsecured low interest loans obtained through the New Jersey Environmental Infrastructure Trust ("NJEIT") division of the New Jersey Infrastructure Bank ("I-Bank") to the extent that New Jersey-American Water has qualifying projects and such loans are approved by the NJEIT; (c) secured or unsecured, taxable issuances in conjunction with issuances by American Water Capital Corp. ("AWCC"), a wholly-owned subsidiary of the Company's parent, American Water Works Company, Inc.; (d) secured or unsecured, tax-exempt or taxable issuances, either directly by New Jersey-American Water or indirectly through and in conjunction with AWCC with the proceeds then loaned to New Jersey-American Water.

The Long-Term Debt issued in conjunction with EDA and NJEIT may be secured and issued under one or more supplemental indentures (the "Supplemental Indentures") to the Company's original Indenture of Mortgage dated as of May 1, 1968, as amended and supplemented (collectively, the "Mortgage Indenture"). The tax-exempt or taxable Long-Term Debt issuances through and in conjunction with AWCC, if unsecured, will not be issued under the Mortgage Indenture. Any tax-exempt Long-Term Debt issuances involving AWCC for the benefit of New Jersey-American Water will be issued in conjunction with the EDA, and such involvement would not result in increased financing costs to New Jersey-American Water.

The Long-Term Debt may be issued as fixed rate debt or variable rate debt. The sale of Long Term Debt may be conducted by a private sale or public offering. In connection with the issuance of Long-Term Debt, Petitioner may deem that it is in its best interest to enter into one or more swap, hedge or other derivative agreements or arrangements with respect to such Long-Term Debt.

The interest rate and other terms of any loans for any Long-Term Debt issuances with the EDA and/or the NJEIT will be determined through an offering of EDA bonds and/or NJEIT bonds, as the case may be, that would include the amounts requested by New Jersey-American Water in applications approved by the EDA or the NJEIT, respectively. The interest rate and other terms of any Long-Term Debt issuance in conjunction with the EDA would be determined by the terms obtained for the EDA issuance. For Long-Term Debt issuances in conjunction with AWCC, the interest rate and other terms will be determined by the market at the time that AWCC issues its long-term debt securities to generate the funds that are then loaned to Petitioner.

Petitioner also seeks authority, without further Order of the Board, to issue and sell Long-Term Debt as described above in accordance with the terms and conditions contained in such accepted bid if the interest rate set forth in the bid is within maximum coupon spreads over U.S. Treasury Securities as provided in the Market Yield Spread Table set forth below and the price to be paid

to Petitioner for such bid is not less than 98% of principal amount or no more than 102% of principal amount.

## MARKET YIELD SPREAD TABLE

Tenure	Maximum Coupon Spread Over U.S. Treasury Securities (Basis Points)
1-Year	58
2-Year	110
3-Year	110
4-Year	116
5-Year	130
7-Year	134
10-Year	190
15-Year	181
20-Year	220
25-Year	240
30-Year	250

Petitioner further proposes that in the event market conditions change, Petitioner will file a petition with the Board requesting approval of an updated Market Yield Spread Table before issuing Long-Term Debt at coupon rates that are not within the Market Yield Spread Table set forth above.

The New Jersey Division of Rate Counsel has reviewed this matter and by letter dated June 16, 2021, does not oppose Board approval of the Petition.

The Board, after investigation, having considered the record and exhibits submitted in this proceeding, <u>FINDS</u> that the proposed transactions to be taken by Petitioner, as indicated above and subject to the conditions described below, are in accordance with law and are in the public interest. The Board therefore <u>HEREBY ORDERS</u> that Petitioner be and is <u>HEREBY AUTHORIZED</u> through December 31, 2021 to:

- 1) Issue and sell up to \$55,000,000 in long term debt in one or more offerings from time to time, not later than December 31, 2021, in addition to the \$776,472,550 in long term debt authorized by the 2019 Financing Order, consisting of one or more series of Long-Term Debt;
- 2) Make, execute and deliver pursuant to N.J.S.A. 48:3-7 such Supplemental Indentures to the Company's Mortgage Indenture providing for the issuance of up to \$55,000,000 aggregate principal amount Long Term Debt, in addition to the \$776,472,550 in long term debt authorized by the 2019 Financing Order, with a maturity or maturities of not more than forty (40) years;
- 3) To make, execute and deliver one or more underwriting agreements, offering statements, bond purchase agreements, remarketing agreements and repurchase agreements (in the case of variable rate securities), loan and security agreements and indentures in connection with tax-exempt financings and such other documents, agreements, instruments and indentures as may be necessary or appropriate for any of the proposed financings;

4) To hire a financial advisor in connection with one or more of the offerings of Long-Term Debt as it deems necessary or appropriate;

- 5) To redeem, refinance, convert and/or defease any or all of its outstanding long-term debt securities so long as the redemption, refinancing, conversion and/or defeasance is accomplished on a cost saving basis; and/or
- 6) To take such action as Petitioner deems necessary or desirable in connection with any of the foregoing.

This Order is issued subject to the following provisions:

- 1) Petitioner may issue Long-Term Debt in compliance with this Order. No further Order of this Board shall be necessary for Petitioner to complete the financing or financings of the Long-Term Debt proposed by the Petitioner if the conditions of this Order are met.
- 2) Petitioner may, without further Order of the Board, issue and sell Long-Term Debt in accordance with the terms and conditions contained in such accepted bid if the interest rate set forth in the bid is within maximum coupon spreads over U.S. Treasury Securities as provided in the Market Yield Spread Table set forth above and the price to be paid to Petitioner for such bid is not less than 98% of principal amount or no more than 102% of principal amount.
- 3) Petitioner shall not issue Long-Term Debt at coupon rates in excess of those that would result from the Market Yield Spread Table set forth in this Order unless authorized by the Office of the Chief Economist of this Board upon submission by Petitioner of a request to amend this Order so as to permit Petitioner to issue Long-Term Debt at coupon rates in excess of those that would result from the current Market Yield Spread Table, accompanied by Petitioner's statement of the basis or the rationale therefore.
- 4) In the event that Petitioner sells Long-Term Debt through a negotiated sale, Petitioner shall notify the Chief Economist prior to its issuance of Long-Term Debt and will supply the following for informational purposes only: (i) principal amount or amounts of the Long-Term Debt proposed to be sold; (ii) anticipated maturity ranges; (iii) actual current yields of United States Treasury securities; (iv) range of estimated coupon spreads over United States Treasury securities; (v) data, as available, with respect to recent sale of comparable Long-Term Debt of other utilities; and (vi) such other information as Petitioner shall deem relevant to assess the reasonableness of the expected sale of the Long-Term Debt. Further, within seven (7) business days after the issuance and sale of any Long-Term Debt, Petitioner will provide the Chief Economist such information as was available at the time of sale upon which Petitioner based its decision to sell, such as market data with respect to utilities with similar credit ratings that have issued comparable securities.
- 5) In the event that Petitioner sells Long-Term Debt through a competitive bidding process, Petitioner shall provide this Board with the following material for informational purposes, as soon as it is available, and in no event later than 24 hours prior to the time for the receipt of bids (which materials may be provided by mail or by facsimile transmission and confirmed by mail): (a) a statement with respect of bidding for the Long-Term Debt which shall specify (i) the date and time for receipt of bids for the Long-Term Debt, (ii) the principal amount of the Long-Term Debt, (iii) the series designation of the Long-Term Debt,

(iv) the minimum and maximum percentage of principal amount which may be specified in the bid as the purchase price for the Long-Term Debt, (v) the term of the Long-Term Debt, (vi) the terms and conditions, if any, upon which the Long-Term Debt may be redeemed, whether at the option of the Petitioner, pursuant to any sinking fund or improvement fund for the Long-Term Debt, or otherwise, and (vii) such other provisions as may be established by Petitioner with respect to the terms and conditions of the Long-Term Debt and the bidding thereof and (b) an assessment of the then current financial markets applicable to the Long-Term Debt which shall include (i) data with respect to recent sales of comparable securities of other utilities, (ii) interest rate spreads between United States Treasury Bonds and utility securities comparable to the Long-Term Debt, (iii) the anticipated number of bidders for the Long-Term Debt, (iv) the anticipated range of the yield of the Long-Term Debt based upon current market conditions, and (v) such other information as Petitioner shall deem relevant to assess the expected sale of the Long-Term Debt and the reasonableness of the annual cost of money.

- 6) Petitioner shall notify the Board 14 days prior to the issuance of Long-Term Debt at coupon rates in excess of 10%.
- 7) Petitioner shall, as promptly as is practicable following the end of each month during which the Long-Term Debt is sold, file with the Board a statement which shall set forth the Long-Term Debt transactions concluded during such month including the names of the agents and details of the transactions with the agents. Such statement shall also set forth (a) the principal amount, maturity date, redemption provisions, commissions and the interest rate spread over comparable United State Treasury securities for any Long-Term debt sold, and (b) the principal amount of the Long-Term Debt remaining authorized for issuance and sale in this Docket.
- 8) Petitioner shall issue the Long-Term Debt solely as provided for in this Order.
- 9) Petitioner shall furnish the Board with copies of each indenture, trust agreement, supplemental indenture, and similar instrument as executed.
- 10) Petitioner shall furnish this Board with copies of all final and complete documents as executed and filed with other regulatory agencies, if any.
- 11) Petitioner shall semi-annually file with this Board, a statement setting forth: (a) the amount of Long-Term Debt issued pursuant to this Order; and (b) details with respect to the disbursement of proceeds from such issuances.
- 12) This Order shall not be construed as a certification that the securities authorized to be offered for sale will be represented by tangible or intangible assets of commensurate value or investment costs.
- 13) This Order shall not affect nor in any way limit the exercise or authority of this Board, or this State, in any future petition or in any proceeding with respect to rates, franchises, services, financing, capitalization, depreciation, or any other matters affecting the Petitioner.
- 14) This Order shall not be construed as directly or indirectly fixing, for any purpose whatsoever, any value of the tangible or intangible assets now owned or hereafter to be owned by Petitioner.

- 15) Petitioner should undertake financing in a manner that achieves the lowest reasonable cost of capital to customers.
- 16) Petitioner will be required to adhere to all notification and reporting requirements outlined in the Petition. In addition, for all debt issuances made on the Company's behalf by AWCC or made directly by the Company, Petitioner will be required to state why EDA and/or Trust Fund financing is not being used.
- 17) The Company shall submit a schedule indicating complete details of the issuance costs/total fees and expenses for this transaction no later than thirty (30) days following the closing date for this transaction.
- 18) The authority granted in this Order shall become null and void and of no effect with respect to any portion thereof which is not exercised by December 31, 2021.

This Order shall become effective on July 24, 2021.

DATED: 7/14/21

BOARD OF PUBLIC UTILITIES

BY:

OSEPH L. FIC

RESIDENT

MARY-ANNA HOLDEN

COMMISSIONER

DIANNE SOLOMON COMMISSIONER

UPENDRA J. CHIVUKULA

COMMISSIONER

ROBERT M. GORDON

COMMISSIONER

ATTEST:

AIDA CAMACHO-WELCH

**SECRETARY** 

IN THE MATTER OF THE PETITION OF NEW JERSEY AMERICAN WATER COMPANY, INC. FOR APPROVAL OF EXPANSION OF ITS FINANCING PROGRAM INVOLVING THE REFINANCING OF EXISTING LONG TERM DEBT AND THE ISSUANCE OF NEW LONG-TERM DEBT THROUGH DECEMBER 31, 2021

#### **DOCKET NO. WF21030650**

#### SERVICE LIST

Christopher M. Arfaa, Esq.
Corporate Counsel
American Water – Eastern Division
1 Water Street
Camden, NJ 08102
chris.arfaa@amwater.com

Stephen R. Bishop, Esq.
Corporate Counsel
American Water – Eastern Division
1 Water Street
Camden, NJ 08102
stephen.bishop@amwater.com

Jamie D. Hawn, Senior Manager Rates and Regulatory American Water – Eastern Division 1 Water Street Camden, NJ 08102 jamie.hawn@amwater.com

### **Division of Rate Counsel**

140 East Front Street, 4th Floor Post Office Box 003 Trenton, NJ 08625-0003

Stefanie A. Brand, Esq., Director sbrand@rpa.nj.gov

Brian O. Lipman, Esq. blipman@rpa.nj.gov

Susan McClure, Esq. smcclure@rpa.nj.gov

Marylin Silva, Legal Assistant msilva@rpa.nj.gov

**Board of Public Utilities** 44 South Clinton Avenue, 9<sup>th</sup> Floor

Post Office Box 350 Trenton. NJ 08625-0350

Aida Camacho-Welch, Secretary Board.secretary@bpu.nj.gov

Benjamin Witherell, Chief Economist Benjamin.Witherell@bpu.nj.gov

Christine Lin
Office of the Economist
Christine.Lin@bpu.nj.gov

Karriemah Graham
Supervising Administrative Analyst
Office of Case Management
karriemah.graham@bpu.nj.gov

Suzanne Patnaude, Esq. General Counsel's Office Suzanne.patnaude@bpu.nj.gov

Mike Kammer, Director Division of Water Mike.kammer@bpu.nj.gov

Dave Peterson Chesapeake Regulatory Consultants, Inc. 1815 Fenwicke Ct. Huntingtown, Maryland 20639 davep@chesapeake.net

# **Department of Law and Public Safety**

Division of Law, Public Utilities Section R.J. Hughes Justice Complex, 7<sup>th</sup> Floor West 25 Market Street, Post Office Box 112 Trenton, NJ 08625

Pamela Owen, Esq. Assistant Section Chief pamela.owen@law.njoag.gov

Meliha Arnautovic, Esq. meliha.arnautovic@law.njoag.gov